

Anycast selects Hawaiki as primary AU-US capacity provider

*Anycast expands reach in the US and strengthens its service portfolio with new PoP in Oregon
Hawaiki transpacific cable chosen for carrier-neutrality, greater reliability and lower latency
Anycast Virtual ISP platform now primed for better service delivery*

MELBOURNE - November 13, 2019 - Hawaiki Submarine Cable has today announced the signing of a deal with Australian wholesale network provider Anycast Networks which will now use the year-old transpacific cable as its primary source of capacity between Australia and the US.

A recent entrant to the Australian connectivity market, Anycast markets a suite of virtualised, one-to-many, services running on Ethernet to local and international businesses, backed by a network spanning Australia, the Asia Pacific, UK and US.

Tom Berryman, Chief Executive Officer of Anycast said Hawaiki's unique position as the only carrier-neutral capacity provider in the Pacific was a key factor in Anycast's decision, with the company now confident of having secured "international connectivity with future-proof capacity" enabling it to more quickly scale and adapt to the fast-evolving needs of its customers.

"Specifically, this deal with Hawaiki gives us more direct access to the US at competitive prices, enabling even more flexibility across the Anycast service portfolio including, and significantly, our Virtual ISP platform," Berryman added.

"It will also enable us to deliver better customer services on our Ethernet platform over the Hawaiki cable to Oregon, Seattle, San Jose, and Los Angeles with latency as low as 133ms RTT, including the ability to enter a new market in less than 24 hours".

Virtual ISP is a global platform making it easier for MSPs (managed service providers) and ISPs, to supplement their own physical networks and ultimately deliver better services to their customers.

Remi Galasso, Chief Executive Officer of Hawaiki welcomed Anycast as exactly the sort of agile and innovative customer the cable was built to service.

"We look forward to helping Anycast realise further opportunities for innovation and growth as demand for capacity continues to rise sharply throughout Oceania, the Pacific and internationally," he said.

Launched in July 2018, the Hawaiki Transpacific Cable system is the fastest and largest capacity link between New Zealand, Australia, Hawaii and mainland United States with a design capacity of 67 Tbps.

The deal announced with Anycast today is the latest in a series of commercial wins for Hawaiki with the NZ-company now boasting a mix of smaller agile players, medium-sized and multinational telecommunications, content and cloud services providers.

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About Hawaiki Submarine Cable LP

Hawaiki Submarine Cable LP, headquartered in Auckland, New Zealand, owns and operates the Hawaiki submarine cable system (Hawaiki). Hawaiki is the first and only carrier-neutral submarine cable linking Australia, New Zealand, Hawaii and Oregon, on the U.S. west coast. For more information, visit www.hawaikicable.co.nz or connect with Hawaiki on [Twitter](#) and [LinkedIn](#).

About Anycast

Anycast Networks operates and delivers high performing IP services across its global IP network. Operating Melbourne and Sydney offices, Anycast operates the most connected IP Transit network in Australia today. For more information, visit www.anycast.co or connect with us on [LinkedIn](#).

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