



## Trustpower selects Hawaiki as key connectivity partner

*Hawaiki further disrupts NZ market by signing 4<sup>th</sup> largest ISP  
Trustpower expands its global reach by securing international connectivity to the US*

**AUCKLAND, New Zealand - May 14, 2019** - Trustpower, one of New Zealand's leading ISPs and power utilities and Hawaiki Submarine Cable LP today announced the signing of an agreement to provide Trustpower with significant capacity on the Hawaiki submarine cable system.

Launched in July 2018, the Hawaiki Transpacific Cable System is the fastest and largest capacity link between New Zealand, Australia, Hawaii and mainland United States with a design capacity of 67 Tbps.

The deal announced today is the latest in a series of commercial wins for Hawaiki as demand for capacity on the cable continues to increase throughout Oceania, the Pacific and internationally.

New Zealand's fourth-largest ISP, Trustpower selected Hawaiki for its innovative capacity solution, direct access to the US West coast and competitive offerings, that have been hallmarks of the carrier-neutral provider from its inception.

"Forming the relationship with Hawaiki was logical as we continue to grow" said Vince Hawksworth, Chief Executive Officer of Trustpower. "As more customers connect to higher speed plans and consume more data, there is a need to contract directly with asset owners to deliver sustainable and resilient internet products and service to our customers."

Through this partnership, Trustpower expands its ISP network to the US, including a new Point of Presence in Hillsboro, Oregon and secures its own international connectivity with future-proof capacity on the Hawaiki transpacific cable system.

"Hawaiki recognizes New Zealand market's need for customized connectivity services that provide greater elasticity and improve revenue generation in a highly competitive market," said Remi Galasso, Chief Executive Officer of Hawaiki. "We are proud to work with Trustpower, one of New Zealand fastest-growing ISPs, which shares our ambition to serve bandwidth-hungry customers with the most comprehensive and cost-effective solution."

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**About Hawaiki Submarine Cable LP**

Hawaiki Submarine Cable LP, headquartered in Auckland, New Zealand, owns and operates the Hawaiki submarine cable system (Hawaiki). Hawaiki is the first and only carrier-neutral submarine cable linking Australia, New Zealand, Hawaii and Oregon, on the U.S. west coast. For more information, visit [www.hawaikicable.co.nz](http://www.hawaikicable.co.nz) or connect with Hawaiki on [Twitter](#) and [LinkedIn](#).

**About Trustpower**

Trustpower is a New Zealand based multi-utility provider, providing telecommunications, electricity and gas. Trustpower is New Zealand's fourth largest fixed-line telecommunications retailer and is New Zealand's fifth largest electricity generator and energy retailer. For more information, visit [www.trustpower.co.nz](http://www.trustpower.co.nz)

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